

Tips for Hiring a Heating and Cooling Contractor

- 1. Study up** — Find out about license and insurance requirements for contractors in your state. And before you call a contractor, know the model of your current system and its maintenance history. Also make note of any uncomfortable rooms. This will help potential contractors better understand your heating needs.
- 2. Ask for referrals** — Ask friends, neighbors, and co-workers for contractor referrals. You can also contact local trade organizations for names of members in your area.
- 3. Call references** — Ask contractors for customer references and call them. Ask about the contractor's installation or service performance, and if the job was completed on time and within budget.
- 4. Find special offers** — A heating and cooling system is one of the largest purchases you'll make as a homeowner. Keep your costs down by checking around for available rebates on energy-efficient ENERGY STAR qualified heating and cooling equipment. Begin your search at www.energystar.gov.
- 5. Look for ENERGY STAR** — ENERGY STAR qualified products meet strict energy efficiency guidelines set by the U.S. Environmental Protection Agency and offer significant long-term energy savings. Contractors should be able to show you calculations of savings for ENERGY STAR heating and cooling equipment.
- 6. Expect a home evaluation** — The contractor should spend significant time inspecting your current system and home to assess your needs. A bigger system isn't always better; a contractor should size the heating and cooling system based on the size of your house, level of insulation, and windows. A good contractor will inspect your duct system (if applicable) for air leaks and insulation and measure airflow to make sure it meets manufacturers specifications.
- 7. Get written, itemized estimates** — When comparing contractors' proposals (bids), be sure to compare cost, energy efficiency and warranties. A lowest price may not be the best deal if it's not the most efficient because your energy costs will be higher.
- 8. Get it in ink** — Sign a written proposal with a contractor before work gets started. It'll protect you by specifying project costs, model numbers, job schedule and warranty information.
- 9. Pass it on** — Tell friends and family about ENERGY STAR. Almost one-quarter of households knowingly purchased at least one qualified product last year, and 71% of those consumers say they would recommend ENERGY STAR to a friend. Spread the word, and we can all make a big difference.

- energystar.gov

Mission Statement:

To provide excellence in service and quality installations in every community we service, with a goal of 100% customer satisfaction.



Greg Wallace and Samantha Brazie accept award for the Newnan-Coweta Chamber Small Business of the Year from Steve Mader of Southtowne Motors and past recipient, Dr. Tina McKay of Healthy Life Chiropractic.

- ✓ Progressive Heating and Air is focused on providing the highest level of service with a focus on earning referrals from our satisfied clients.
- ✓ The most expensive investment in your home is in the care of responsible experts who set the standard of excellence for our industry by following National Standards for service and training.
- ✓ All of our technicians are tested and certified through North American Technician Excellence [NATE].
- ✓ Our maintenance plans not only follow Energy Star recommendations, but also national standards for residential maintenance.



Serving Metro Atlanta
Since 1994

PRO QUALITY - PRO SERVICE
PROGRESSIVE
HEATING AND AIR CONDITIONING



Award-Winning Team at Progressive



9 TOWER PLACE | NEWNAN GA 30263

(770) 253-2665

www.progressiveac.com

LICENSE #CN006739



PRO QUALITY - PRO SERVICE
PROGRESSIVE
 HEATING AND AIR CONDITIONING



Dirt and neglect are the top causes of heating and cooling system inefficiency and failure. To ensure energy efficient system operation, it is important to perform **routine maintenance**. Proper maintenance by a qualified technician is one of the most important steps you can take to prevent future problems. - energystar.gov

Top Reasons to choose Progressive

WHAT WE DO:

- 24-hour service
- 100% satisfaction guaranteed
- Flat rate and up front pricing
- Residential and commercial services
- Well-stocked service and maintenance vehicles
- Excellent customer service, beginning to end
- Most forms of payment accepted
- 100% financing available
- Charitable contributions to local organizations
 (Community Welcome House, Boys and Girls Club, American Cancer Society, Salvation Army and March of Dimes)

WHO WE ARE:

- 20 years of experience and professionalism
- NATE certified technicians
 (who receive ongoing education to better serve your needs)
- Drug-free workplace
- We take care of your home
 (our team wears shoe covers and clean up their mess)
- A+ rating with the BBB



You and your neighbors are taking efficiency and environmental impact as seriously as ever - and so are we. When we think of going green, we often think of about solar energy, hybrid cars and organic foods... but what about saving energy in general?

There are very simple ways of reducing the amount of energy your home uses for heating, air conditioning and overall indoor air quality. Call or visit us for more information!



Key Benefits of Regular Maintenance Include:

- Prolonged equipment efficiency
- Promotes healthy, clean air
- Supports lower utility costs
- Guards against unexpected failures
- Prolongs equipment life

100% Satisfaction Guaranteed

- Your technician will be professional, uniformed and qualified to work on your equipment
- We will take extraordinary care in your home
- We will provide you with a written quote for repairs before starting any work
- Our technicians will follow a stringent quality assurance task list to ensure a complete and thorough service each and every time

REFERRALS



Our company was built on referrals, and we want to reward you for it! When you refer someone to us, we will send a gift your way... and don't worry. We know you want to take care of your friends - we will take care of them, just as we have of you.

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